



By Appointment to  
Her Majesty The Queen  
Fine Food Ingredient Importers & Distributors  
Lupa Foods Ltd  
Borehamwood



Your partner  
in food since 1902

# PRODUCT

# CATALOGUE

VISIT OUR WEBSITE TO SEARCH PRODUCTS



# INTRODUCTION

## YOUR PARTNER IN FOOD SINCE 1902

Lupa Foods is a UK based full-service B2B partner to the food industry.

With a global and domestic sourcing footprint, we provide a selection of more than 600 bespoke and commodity products, combined with services that include NPD, technical, procurement, logistics and business.

Innovation and a customer centric approach is at the forefront of everything we do, and our 120 years' experience the foundation we build our customers' success on.

**BRCS**

Agents and Brokers

**CERTIFICATED**



# PRODUCT RANGE

<b>Pasta</b>	<b>4</b>	<b>Tomatoes</b>	<b>14</b>
<b>Grains, Rice &amp; Noodles</b>	<b>5</b>	Standard	
<b>TexMex</b>	<b>6</b>	Sun dried	
Tortillas		Oven Roasted	
Naans		Passata	
Flatbreads		<b>Grocery</b>	<b>15</b>
Tortilla Chips		Vegetables	
<b>Beans &amp; Pulses</b>	<b>7</b>	Pesto	
<b>Cheese</b>	<b>9</b>	Dried Fruit & Nuts	
Grated Block		Sugars	
Sliced Block		Purees	
Soft		Concentrates	
Vegan Options		Other	
Speciality		<b>Vinegars</b>	<b>17</b>
Mascarpone		<b>Oils</b>	<b>18</b>
Ricota		<b>Sauces</b>	<b>18</b>
Quark		<b>Chilli Pastes</b>	<b>18</b>
<b>Dairy</b>	<b>11</b>	<b>Herbs and Spices</b>	<b>19</b>
Cream		<b>Sachets</b>	<b>20</b>
Milk		<b>Dosettes</b>	<b>21</b>
Butter		<b>Concentrates</b>	<b>22</b>
Yoghurt		<b>Alcohol</b>	<b>23</b>
<b>Protein</b>	<b>12</b>	Wines	
Meat		Fortified Wines	
Fish		Ales	
<b>Vegan &amp; Free From</b>	<b>13</b>	Ciders	
Meat Free & Alternatives		Spirits	
Dairy Free & Alternatives		Liquors	
Nut Free		<b>Seasonality</b>	<b>24</b>
Gluten Free			
Other			

# PASTA

3 x 5kg / Pre-portion packs

- Various shapes
- Egg and non-egg options
- IQF Available
- Gluten Free
- Health Pasta: Chickpea, Red Lentil, Pea and more
- Tricolour Shapes
- Coloured Shapes
- Whole Meal Shapes
- Organic Shapes
- High Protein Shapes
- Gnocchi
  - Gluten-free available
  - Technically a dumpling



## GRAINS

1 x 20/25kg

- Buckwheat
- Bulgur Wheat
- Spelt
- Quinoa: red, white, black
- Couscous
- Pearl Barley
- Wheat berries

## RICE

1 x 20/25kg

- Dried Basmati
- Long Grain
- Risotto
- Brown
- Wild
- Arborio
- Ribe
- Black

## NOODLES

1 x 20/25kg

- Rice
- Udon
- Glass
- Whole wheat
- Ramen
- Soba
- Egg Noodles



## TORTILLAS

**8", 10", 12", Frozen, Ambient, Long life**

- Plain
- Plain Super soft
- Flavoured Tortillas: Spinach, Tomato, Chilli, Indian Spiced, Beetroot & Chia, Sage & Onion, Chocolate
- Bar Marked: Plain, Tomato, Red Chilli, Chargrilled
- Bran
- Multigrain
- Wholemeal
- Yellow Corn

## NAANS, PITAS, FLATBREADS

- Naans: Frozen Plain Bread Teardrop (large / mini)
- Naans: Long life Plain, Garlic (large / mini)
- Pittas: Frozen, Long life
- Flatbreads: Frozen Roti, Long life Chapatti

## TORTILLA CHIPS

- Salted Triangle
- Chilli Triangle



# BEANS AND PULSES

Can 2.6kg, 400g, 185g / Dried 25kg / IQF 10kg

- Black Turtle Beans
- Butter Beans
- Black Eye Beans
- Borlotti Beans
- Cannellini Beans
- Chickpeas
- Pinto Beans
- Haricot Beans
- Red Kidney Beans
- Mixed Beans
- Baked Beans
- Mushy Peas
- Green Lentils



LUPA  
FOODS

# DRIED PULSES



RED WHOLE LENTILS



RED FOOTBALL LENTILS



RED SPLIT LENTILS



YELLOW SPLIT PEAS



PINTO BEANS



DARK RED KIDNEY BEANS



LAIRD GREEN LENTILS



RICHLEA GREEN LENTILS



ESTON GREEN LENTILS



KABULI CHICKPEAS



WHITE KIDNEY BEANS



PEA PROTEIN



GREEN WHOLE PEAS



GREEN SPLIT PEAS



YELLOW WHOLE PEAS



BLACK BEANS



NAVY BEANS

**+ MANY MORE**



## CHEESE: SOFT

1 x 5kg/10kg

- Cream Cheese
- Full Fat
- Low Fat
- 12% Soft Cheese
- American Full Fat
- American Style Full Fat
- American Style Low Fat
- Mascarpone
- Ricotta

## CHEESE: GRATED/SLICED BLOCK

6 x 2kg

- White mature
- White mild
- White vintage cheddar
- Welsh white cheddar
- Extra mature cheddar
- Coloured mature cheddar
- Coloured mild cheddar
- Italian Style Hard Crumb



LUPA  
FOODS

## CHEESE: SPECIALITY

- Brie
- Blue Stilton
- Gorgonzola
- Grana Padano
- Mozzarella
- Parmigiana Reggiano
- Teleggio
- Provolone
- Halloumi
- Feta
- Salad Cheese
- Iberico
- Manchego
- Edam
- Gouda

## CHEESE: MASCARPONE

- Full Fat
- Reduced Fat
- 48% Fat

## CHEESE: RICOTTA

- Full Fat
- Low Fat

## QUARK:

- Natural Original
- Stirred Fromage Frais
- Fromage Frais
- Low Fat Fromage Frais



## DAIRY: YOGHURT

### BIB/IBC

- Set very low fat
- Stirred low fat
- Stirred very low fat
- Stirred very low fat natural
- Stirred full fat natural
- Greek Style
- Stirred Greek Style reduced fat
- Powder

## DAIRY: BUTTER

### 1 x 25kg

- Salted
- Unsalted

## DAIRY: CREAM

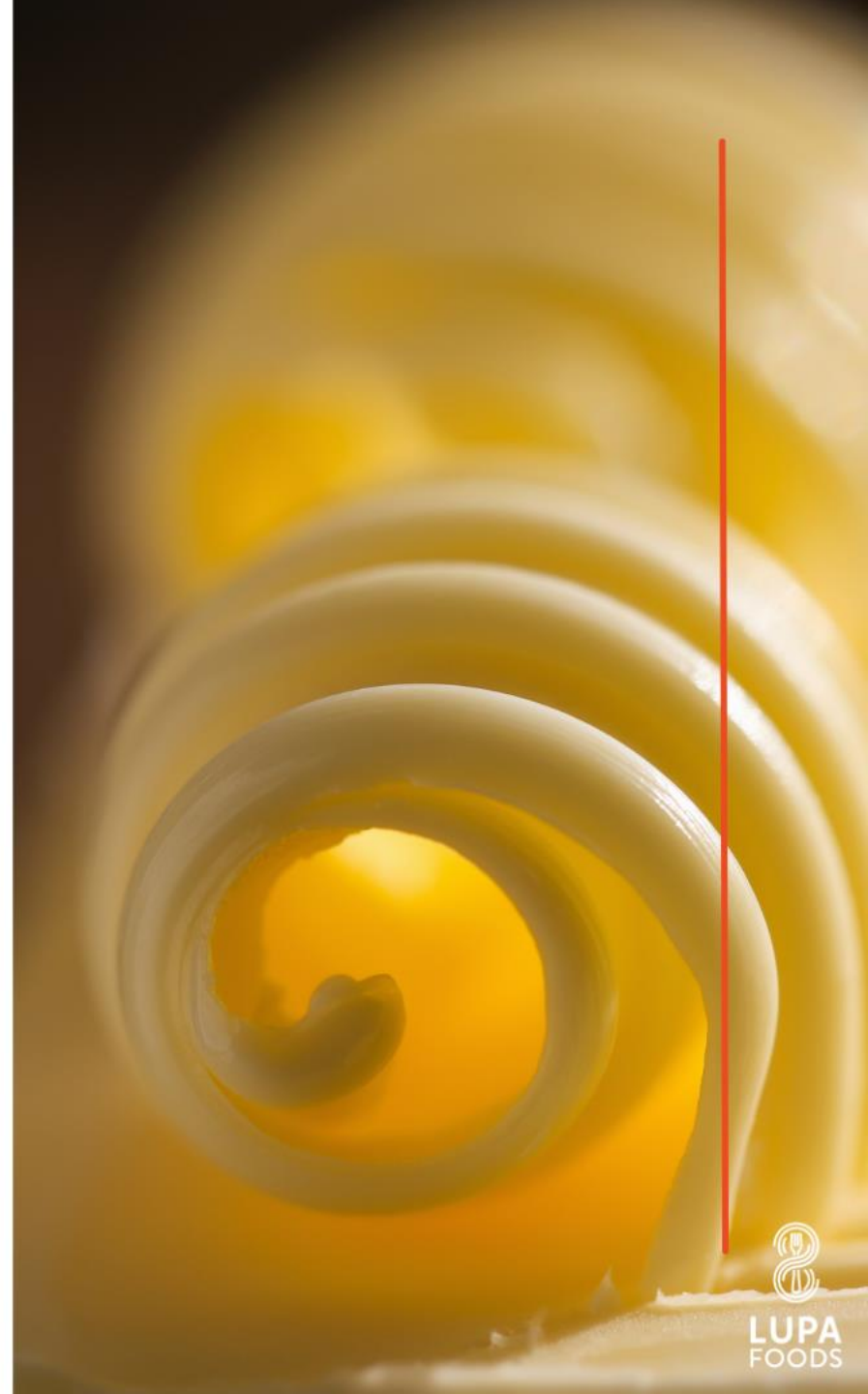
### BIB/IBC

- Clotted
- Double Cream
- Whipping Cream
- Single Cream
- UHT

## DAIRY: MILK

### BIB/IBC

- Whole
- Semi Skimmed
- Skimmed
- UHT
- Powder



## PROTEIN: MEAT

5kg - 20kg

- Beef
- Chorizo
- Ham
- Lamb
- Pulled shredded meat
- Pork

## PROTEIN: FISH

5kg - 20kg

- Salmon



LUPA  
FOODS



## MEAT FREE & ALTERNATIVES

- Vegetable Oil Shortening
- Jackfruit

## DAIRY FREE & ALTERNATIVES

- Cheese
- Coconut Milk

## NUT FREE

- WowButter

## GLUTEN FREE

- Flours
- Baking Powder
- Pasta
- Soy Sauce
- Gnocchi

## OTHER

- Nutritional Yeast
- Vegan Mayonnaise

## TOMATOES: STANDARD

Can 2.5kg, 400g, 200g / BIB / Drum / IQF

- Cherry Tomatoes
- Chopped Tomatoes
- Tomato Paste
- Plum Tomatoes
- Slow Roasted Tomatoes
- Sun Dried Tomatoes
- San Marzano Tomatoes

## TOMATOES: OVEN ROASTED

- Tomato Paste
- Tomato with herbs

## TOMATOES: SUN DRIED

Can 2.5kg, 400g, 200g / BIB / Drum / IQF

- Diced: nominal 8 - 10mm
- Granules: nominal 1 - 3mm
- Pastes: various oil types and oil content, with/without herbs
- Marinated: diced with various herbs and vegetable oils
- Various Semi-dried tomatoes

## TOMATOES: PASSATA

- Different Brix
- Frito



## GROCERY: VEGETABLES

Can 6 x 2.8kg / Roasted / IQF

- Beetroot
- Dill Chips
- Gherkins: whole, diced, sliced, cubed
- Capers
- Peppers: roasted, whole, red, yellow
- Sauerkraut
- Sweetcorn: standard, sweet
- Sweety Drop Peppers
- Water Chestnuts
- Jackfruit
- Grilled Artichokes
- Grilled Courgettes
- Jalapenos: red, green, sliced, diced, chipotle
- Mushrooms: pouched, dried, grilled, powder, pouch, frozen, semi-preserved
- Potatoes: pre-fried diced, rosti mix

## GROCERY: PESTO

- Nut Free
- Kale
- Grilled Pepper
- Sundried Tomato

## GROCERY: SUGARS

1 x 25kg

- White
- Brown
- Honey
- Molasses
- Maple Syrup



LUPA  
FOODS

## **GROCERY: DRIED FRUIT AND NUTS**

- Pecans
- Apricots
- Pine Kernels
- Raisins

## **GROCERY: OTHER**

- Olives
- Yeast Flakes
- Natural Flavours
- Extracts

## **GROCERY: PUREES**

- Fruits
- Vegetables

## **GROCERY: CONCENTRATES**

- Fruit
- Vegetables
- Wine
- Patisserie Glazes





## VINEGARS

1 x 10L/20L

- Balsamic
- Wine vinegars
- Spirt
- Malt
- Cider

## OILS

IBC / 3 x 5L PET / 20L BIB

- Olive Oil
- Extra Virgin Olive Oil
- Rapeseed
- Sunflower
- Flavoured
- Sicilian Lemon Oil





## SAUCES

- Condiments
- Pasta and Italian Sauces
- Mustards
- Chutneys
- Fish Sauce
- Soy Sauce (standard, gluten-free)
- Marinades (bespoke on request)

## CHILLI PASTES

- Chipotle
- Chipotle Adobo
- Green
- Green Thai
- Harissa
- Jalapeno
- Peri Peri
- Red
- Red Thai
- Spicy Chipotle
- Sriracha
- Sweet Red Chilli

# HERBS & SPICES

Various sizes, heat treated and standard



# SACHETS

**Sizes:** Bespoke options as per customer requirements (MOQs apply): 16g, 32g, 15ml, 30ml

**Ready to use, individually portioned sachets of our dry and wet ingredients, including but not limited to:**

- **Sauces**
- **Oils**
- **Creams**
- **Glazes**
- **Dressings**
- **Vinegars**
- **Herbs**
- **Spices**
- **Seeds**
- **Pastes**
- **Purees**



# DOSETTES

**Sizes:** 8 - 24 ml

**Shapes:** Mini-bottle, Fish

- **Soy Sauce**
- **Lemon Juice**
- **Flavoured Oils**
- **Sesame Oil**
- **Balsamic Glaze**
- **Caesar Dressing**
- **Worcestershire Sauce**
- **Sriracha Sauce**
- **Vinegar**
- **Other Condiments**

Made from stronger, more solid plastic in order to best preserve the quality of what's inside and reduce any chances of leaking. The dosettes are easy to open and have been designed for the perfect pour.



# CONCENTRATES

Concentrate is made by **removing the skin and pips** of the fruit (or other raw material), and **juicing the inner flesh**. This natural juice is then subjected to a **heat treatment to remove some of the water content** resulting in a concentrated solution which has a **significantly smaller volume**.

At this smaller volume, the concentrate is more convenient and **cost-effective to transport**. It can be used in its concentrated form, or restored to a regular-strength juice by re-adding water once it reaches the final processing point.

- **Fruit**
- **Citrus: Lemon, Lime, Orange**
- **Wine**



# ALCOHOL

## 20L BIB

- Wines
- Fortified wines
- Liquors
- Spirits
- Ciders
- Ales
- Beers



LUPA  
FOODS

# SEASONALITY



**CONTRACT START**



**PROSPECTING / CROP**



**CONTRACT CONFIRMATIONS**

	January	February	March	April	May	June	July	August	September	October	November	December
UK SEASON												
PASTA												
COUS COUS												
PULSES												
RICE												
OLIVES												
CAPERS												
TOMATOES												
SWEETCORN												
GHERKINS												
PEPPERS												
BEETROOT												
SAUERKRAUT												
JALAPENOS												





# MISSION

## WHY LUPA FOODS?

**We aim to be an essential partner to the food industry for quality ingredients.**

To be a leader in the development, supply and production of sustainable, high quality and innovative products. We earn the respect and loyalty of customers through consistency and product excellence, and by focusing on customer service.

We care for the environment, striving to continuously reduce our impact on the planet, ensuring a better future for all that calls it home.



### TECHNICAL EXCELLENCE

#### OUR TECHNICAL TEAM ALIGNS WITH YOUR REQUIREMENTS

Our dedicated technical team ensures product and regulatory specifications are met. Striving to add value through an effective, efficient and experienced team that delivers confidence and peace of mind with every ingredient.

From initial contact to successful delivery, our technical expertise ranks amongst the best in the industry, ensuring **audited process and expert advice at every step of the way.**



### SOURCING SOLUTIONS

#### SO SEAMLESS, WE BECOME AN EXTENSION OF YOUR BUSINESS

As a pioneer in the UK's food industry, we have the expertise and facilities to source, develop, procure, import, export, warehouse and distribute a wide range of ingredients. Leveraging our buying power, we simplify the process and offer **competitive prices across key categories.**



### CUSTOMER CENTRIC

#### WE MEASURE OUR SUCCESS ON YOURS

We believe that best in class service is what differentiates us from the rest of the pack. Be it through a dedicated account manager, insights, advice or the latest technology, we go the extra-mile and assist our partners in achieving success in their business.

It's in our own interest to **build long-term mutually beneficial relationships** with our partners and we work just as hard as you do.



### INNOVATIVE APPROACH

#### WE SUPPORT YOU IN THE LATEST TRENDS

We collaborate with our partners in their innovation journey, developing and enhancing their offering with the latest trends, flavours and recipes. Our NPD experts offer support to deliver the latest products, ingredient, packaging and bespoke requirements.

We know the flavour of the week and long-term trends, **offering innovation in sustainability, free-from, vegan and packaging.**



# HERITAGE

The knowledge that comes with 120 years' experience as one of the first food importers in the United Kingdom has no equal. Our continuous pursuit for excellence has garnered us a "Royal Warrant by HM The Queen" and over the years we've evolved with the industry, we know how to add-value and help our customers achieve success.

**Our heritage might be everything Italian, from pasta, tomatoes, olive oil and balsamic vinegar, but our expertise now has a global footprint.**



**1902**

Then known as Donatantonio, Lupa Foods started as a pioneering delicatessen shop in Clerkenwell (London) importing and selling ingredients from Italy.

**Donatantonio**

*dal 1902*

**1963**

Initially launched as a product range, the Lupa brand soon became synonymous with outstanding quality products from the Mediterranean region.

**LUPA®**

**2001**

We were granted a Royal Warrant of Appointment as a Tradesman to HM The Queen, a further endorsement of the quality of our products and service.



**2018**

Donatantonio acquires Compleat Food Network, another business with decades of experience in the food industry. As a homage to the past and a sign of what's to come, the business rebrands as Lupa Foods.



**2022**

Lupa Foods, 120 years in the making, today at the forefront of food solutions.

## WHAT'S IN A NAME?

The Lupa brand was established by our business 50 years ago, symbolising only the finest Italian ingredients.

The name, originally inspired by a Roman legend, today represents our heritage and business philosophy of sustainability, inclusion and that we're always in the loop when it comes to everything food.

Represented not only in our name and logo, but in our business values too, Lupa Foods is built around our customers. Our heritage combined with a passion for the finest food, technical excellence and customer service makes us a trusted partner in the food industry.

Logo Concept



TRUST





**LUPA FOODS**

Your partner in food since 1902



hello@lupafoods.com



0208 236 2222



www.lupafoods.com



LinkedIn



REACH OUT



LUPA  
FOODS