



Business Introduction



YOUR PARTNER IN FOOD SINCE 1902

Lupa Foods is a UK based full-service B2B partner to the food industry. Our extensive global and domestic sourcing network allows us to offer an impressive selection of over 600 food products and ingredients. But we're more than just an importer and distributor – we provide comprehensive services encompassing new product development, technical support, procurement, and logistics.

While our roots are deeply embedded in rich Italian tradition, offering everything from pasta and tomatoes to olive oil and balsamic vinegar, our expertise has grown to span the globe.

We're proud to serve a diverse clientele, including some of the UK's largest food manufacturers, recipe box providers, wholesalers, and retailers. Innovation and a customer-centric approach is at the forefront of everything we do, and our 120 years' experience is the foundation we build our customers' success on.



Market Overview

The UK baked dessert market, encompassing cakes, cake bars, and sweet baked goods, is a growing sector within the food industry. The global market for bakery ingredients, vital for baked desserts, is projected to reach USD 21.4 billion by 2028, indicating a rising demand for bakery products. The UK market is expected to contribute significantly to this growth.

The market for pastries and cakes is also on an upward trajectory, suggesting a favourable outlook for the UK market.

In the frozen dessert sector, the UK is witnessing substantial growth. The market, including products like ice cream, yogurts, and cakes, is expected to grow at a CAGR of 5.82% between 2023 and 2030.

In conclusion, the UK baked and frozen dessert markets are poised for growth, driven by consumer demand and global trends, offering promising opportunities for businesses in these sectors.







Introduction

The dessert industry is adapting to meet evolving consumer demands. Health consciousness is driving the creation of less sweet and lighter desserts, with innovative ingredients like vegetables, mushrooms, and matcha gaining popularity. Efficiency and affordability are also key, leading to the rise of convenient single-serve desserts and dessert sips.

Novelty is crucial in this industry, with unique offerings like "after-eight" desserts and brunch items emerging. Sharing desserts are also on the rise, reflecting a trend towards communal eating experiences. The industry is also experimenting with balancing sweetness with umami flavours, introducing complex taste profiles.

These trends are globally prevalent, with regional influences playing a significant role. In summary, the dessert industry is undergoing a transformation, shaped by health consciousness, efficiency, novelty, and regional preferences.





Flavour Trends



FLORALS
Lavender
Rose
Hibiscus
Chamomile
Earl Grey
Elderflower
Nasturtium
Jasmine



Banana
Strawberries
Citrus
Rhubarb
Apple
Pear
Passionfruit
Pineapple
Raspberry
Blueberry
Fig



SUPER SWEET
Caramel
Custard
White chocolate
Toffee
Maple syrup
Strawberry Shortcake
Vanilla
Butterscotch



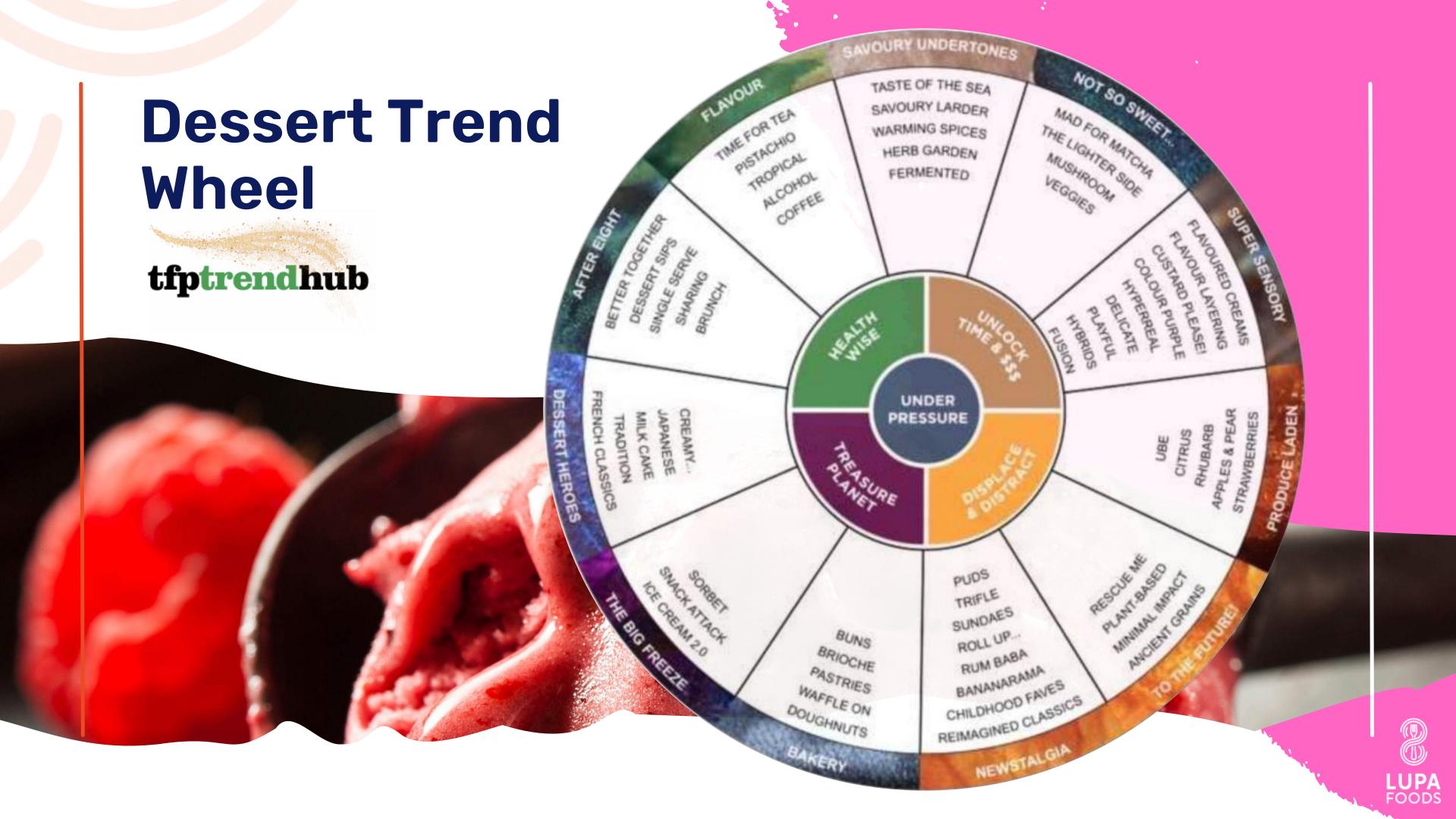
HERBS & SPICES
Turmeric
Cardamon
Basil
Rosemary
Parsley
Pepper
Tarragon
Coriander
Sorrel
Shiso
Gochujang



tfptrendhub

Miso
Mushroom
Kelp
Black sesame
Ube
Coffee
Celeriac
Pistachio
Artichoke
Matcha
Avocado







Trends

01

Flavour Innovation

The flavour is a primary factor in dessert selection.
Trends include rich flavours like coffee and alcohol, subtle floral notes, and unique combinations like pineapple and coriander.

02

Small Change, Big Impact

This trend involves adding a twist to traditional desserts. For example, flavoured custards, creams, and caramels can significantly change a dessert's profile. Examples include cardamom crème fraîche or vanilla lavender custard.

03

Healthier Desserts

While desserts are typically indulgent, there's a growing trend towards healthier options. This includes using ingredients with health benefits, like seaweed oil, or vegetables like artichoke to reduce sugar levels.



Trends









Frozen Snacks

There's a growing trend of frozen dessert snacks. These could include innovative ideas like frozen crème brûlée bites covered in chocolate or Greek yoghurt and streusel bites.

Classic Desserts with a Twist

Consumers are seeking new experiences with a sense of familiarity. Classic desserts are evolving with simple ingredient twists, like locally distilled rum added to caramel layers within banoffee.

Affordable Luxury

Consumers are looking for affordable luxury in desserts. Retro classics like the Arctic roll and baked Alaska are making a comeback.

Snackable and Sharable Desserts

There are opportunities for growth in snackable desserts straight from the freezer and shareable desserts.





Trends



Escapist Indulgent Moments

Desserts are about indulgence. Vivid colours and global flavours like ube creams make them more appealing. There's also a trend towards super sweet nostalgia with a twist, and savoury notes are coming through.



Balancing Sweetness with Umami

While desserts are typically sweet, there's a trend towards balancing sweetness with umami flavours. Sea vegetables and fermented flavours like koji and flavoured miso caramels are becoming more important.



Retro inspired by pop culture

Influenced by popular TV shows set in the 70s and 80s, consumers are seeking out these forgotten favourites. Even school cakes are experiencing a resurgence, with thousands of searches reported by retailers.



Ingredient Selection SEARCH ON OUR WEBSITE















Dried Fruits

Imagine the sweet,
concentrated flavors of your
favorite fruits, but with a
chewy, candy-like texture.
That's the magic of dried
fruits! They're a baker's secret
weapon, adding a burst of
sweetness to cookies, cakes,
and pies. And in the world of
frozen delights, they're the
perfect mix-in for ice creams
and frozen yogurts.

Infused Fruits

Picture fruits soaked in a flavorful liquid, absorbing all its goodness. Infused fruits bring a unique twist to desserts and baked goods, adding an unexpected layer of flavor. While they're not typically found in frozen foods, they're the stars of the dessert world.

Fruit Puree

Fruit transformed into a creamy paste or liquid, fruit purees are the unsung heroes of the baking world.

They add moisture and flavor to cakes and muffins, and they're the key to silky smooth mousses and fruit tarts. In the realm of frozen treats, they're the secret to luscious sorbets and fruitbased ice creams.

IQF Fruits

Individually Quick Frozen (IQF)
fruits are like having summer
in your freezer all year round.
They're perfect for baking
and desserts when fresh fruit
is out of season, and they're
the ideal addition to ice
creams, smoothies, and
frozen yogurts.

Decorative **Precious Metals**

Edible gold and silver are the jewelry of the dessert world. They add a touch of elegance and luxury to high-end desserts and pastries, making them truly shine.



Ingredient Selection SEARCH ON OUR WEBSITE





Dulche De Leche

Dulche De Leche is like liquid gold, a caramel-like sauce that adds a touch of decadence to any dessert. It's the perfect filling or topping for cakes, cookies, and pastries, and a delightful flavoring for ice cream.



Granules

Granules are like little flavor bombs, adding a crunch and taste to desserts, baked goods, and ice cream.

They're the perfect sprinkle on top or mix-in.



Toppings

Toppings are the finishing touches that make desserts sparkle. From meringue drops and sugar strands to cookie dough, they add texture and extra flavor to desserts and frozen treats.



WowButter

WowButter is a delightful spread that mirrors the creamy, rich taste of peanut butter, but with a twist. It's a peanut-free wonder, making it a perfect choice for those with allergies or dietary restrictions.



Ingredient Selection SEARCH ON OUR WEBSITE (















Citrus

The zing and zest of citrus fruits can brighten up any dessert or baked good. From flavoring cakes and cookies to starring in custards and pies, citrus is a dessert's best friend. And don't forget about citrus-infused ice creams and sorbets – they're a refreshing treat!

Dairy Products

Milk and cream are essential in baking and desserts, providing richness to a variety of treats and forming the basis of ice cream. Cultured low-fat dairy products like yogurt offer a healthier, yet equally flavourful alternative.

Coconut

coconut milk products are a
versatile and flavorful
alternative in baking and
desserts. They lend a
tropical richness to cakes,
cookies, and custards, and
are a key ingredient in many
dairy-free frozen delights.
Coconut milk's unique
creaminess makes it a
popular choice for healthier,
yet indulgent treats.

Pre-made Cakes

Pre-made cakes or cake
bases are like a canvas
waiting for a masterpiece.
They can be dressed up with
creams, fruits, or other
toppings, or enjoyed just as
they are. And in the realm of
frozen desserts, they
transform into delectable ice
cream cakes.

Alternative Flour

Alternative flours are the rebels of the baking world, offering a break from traditional wheat flour.

They're the key to a variety of baking and dessert recipes, especially for those with dietary restrictions.



Milk:

Whole Milk (3.6% Fat content)
Semi-Skimmed Milk (1.7% Fat content)
Skimmed Milk (0.3% Fat content)

Cream:

Single Cream 18% Butterfat Whipping Cream 38-39% Butterfat Double Cream 48% Butterfat

Cultured Low Fat Dairy: Yoghurts

Milk Alternatives:

Coconut Milk Products Tiger Nut Milk

Citrus:

Sicilian Lemon Concentrate (4:1)
Pure Lime Concentrate (4:1)
Sicilian Orange Concentrate (5:1)
Sicilian Dice Press Lemon
Mandarin Oil
Blond Orange Oil
Diced Orange Peel in Brine
Diced Lemon Peel in Brine

Granules:

Caramelized peanut granules
Caramelized almond granules
Caramelized hazelnut granules
Caramelized pecan granules
Amaretti granules
Orea-type biscuit granules
Lotus Biscoff granules
Plain Biscoff granules

WowButter

WowButter Crunchy Spread WowButter Creamy Spread

Cakes:

Roulé 38x56 h 0.7 cm plain
Roulé 38x56 h 0.7 cm cocoa
Sponge cake Ø22 h 1.3 cm plain
Sponge cake Ø22 h 1.3 cm cocoa
Savoiardi - Ladyfingers
Traditional Panettone (Gluten Free)
Chocolate Panettone (Gluten Free)

Alternative Flour:

Vegan Bread Flour Blend (Allergen Free)
Vegan Ginger Cake Flour Blend (Gluten Free)
Vegan Pastry Flour Blend (Gluten Free)
Vegan Cookie Dough Flour Blend (Gluten Free)
Carob Powder and Flour

Dulche de Leche:

Classic Dulce de Leche Pastry Dulce de Leche Ice Cream Dulce de Leche

Toppings:

Meringue drops
Multicoloured sugar strands
Corn Crumbs (Gluten Free)
Exhausted vanilla powder
Plain cookie dough
Chocomix of cereals
Extruded cereal dark chocolate concentrated
Multicoloured nonpareils

Decorative Precious Metals

Gold Leaf
Silver Leaf
Edible Gold Powder
Edible Gold Crumbs
Edible Silver Crumbs
Edible Silver Powder
Edible Gold Flakes
Edible Silver Flakes





Alternative Dessert Ideas

Peanut Butter & Chocolate Fudge Cake

Vegan Peanut Butter & Jelly Cake

Peanut Butter Brownie Slab

Vegan & Gluten Free Peanut Butter Chocolate Brownie

Vegan & Gluten Free Peanut Butter & Banana Dessert

Vegan & Gluten Free Peanut Butter & Chocolate Truffle Dessert

Gluten Free Peanut Butter Cheesecake

Gluten Free Peanut Butter & Jelly Cheesecake

Gluten Free Peanut Butter & Chocolate Cheesecake

Peanut Butter Cheesecake

Peanut Butter & Jelly Cheesecake

Peanut Butter & Chocolate Cheesecake

Peanut Butter Chocolate Fudge Cake

Peanut Butter & Jelly Cake

Peanut Butter & Banana Pudding Squares

Peanut Butter & Jelly Tart

Peanut Butter & Chocolate Tart

Peanut Butter & Banana Tart

Peanut Butter Tiffin Slice

Peanut Butter & Chocolate Brownie Squares

Peanut Butter & Jelly Shortcake











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